The 3rd & 4th international exhibition on COMPLETE pharma manufacturing

3rd Edition
Syria – Damascus
27th - 29th Feb, 2020

4th Edition
Tunisia – Tunisia
16th - 18th April, 2020

AUPAM Biggest Trade fair for the pharmacy market

2 Exhibition
20 Arab Countries’ Companies
600+ Manufacturing Pharma Markets

www.aupam.org – expo@aupam.org
About AUPAM (Arab Union for Pharmaceutical Producers and Medical Supplies):

AUPAM (Arab Union for Pharmaceutical Producers and Medical Supplies), with the permanent headquarters in Amman - The Hashemite Kingdom of Jordan and has an official office in Damascus (Syrian Arab Republic).

The Arab Federation of Pharmaceutical Producers and Medical Supplies is one of the Arab joint action organizations within the Arab Union of Arab Economic Unions, which operates under the umbrella of the Council of Arab Economic Unity. The Federation was founded in 1986 by a decision of the Arab Economic Unity Council, following a recommendation by the Arab Health Ministers Council. Algeria, Egypt, Iraq, Jordan, Lebanon, Libya, Morocco, Oman, Palestine, Saudi Arabia, Sudan, Syria, Tunisia, United Arab Emirates, Yemen.

The mission of the Union is to achieve the highest level of Arab medical security by achieving the following strategies:

- Developing the manufacture of Arab medicine and providing it to the citizen with the lowest cost and the highest quality.
- Encourage the establishment of a common Arab pharmaceutical market.
- Encourage the manufacture of raw materials and packaging materials.
- Develop, develop and coordinate the areas of work of its members and strengthen the links between them.

The Federation has a Board of Directors representing Arab pharmaceutical industries from all Arab countries. Since its establishment, the Federation has worked on a series of Technology Seminars, Conferences, Technology based Workshops and publishing.

**Syria : huge investment opportunities**

2019 was a major important start of re-building on all economic scale, and part of the government main support is the pharmaceutical industry and health

- With more than 60 pharmaceuticals companies will be in full working capacity in 2020.
- Up to 40 pharmaceuticals companies are operational in Syria at the moment with the desire to improve, empowering and developing
- Biggest show fair hall in the world

**Tunisia : attracting market**

Annual meeting of AUPAM 20 members countries

- Strategic exposure of untapped potential of the pharma capabilities of ARAB League countries
- ONE Exhibition - Exposure to buyers of pharma industries from 15 Arab League countries
- More than 600 pharma manufacturing companies among the Arab League Member Countries
**WHY TO PARTICIPATE:**

- To showcase the strength of the finished products manufacturers by the Arab League Countries pharmaceutical industries
- Networking among the industry:
  - Pharma Manufacturers Importers & Exporters
  - Pharma Production Professionals
  - Govt. Departments
  - Pharmacists / Chemists / Retailers
  - Whole-sellers
- Exploring the technology upgradations
- Access to international markets and an increase in export potential for state based companies
- Reduction of marketing costs and other overheads
- Displaying the new technologies / product services
- Ensuring competitive advantage
- Opening of new buyers & markets

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**Visitor’s Profile**

- CEO & Top Management
- Corporate Management
- Plant Management
- Plant Engineering
- Manufacturing / Production officers
- Maintenance Engineering
- Vender Development & Purchase
- QA, QC and R & D Officers
- Pharmacists
- Contract Manufacturer's
- Compliance & Regulatory Officers
- Equipment, Machinery Manufacture, Suppliers & Distributors

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**Exhibitors profile**

- Pharmaceutical Equipment manufacturers
- Turnkey plant suppliers
- Dies and tools manufacturers
- Enzymes and biochemical manufactures
- Laboratory equipment manufacturers
- Analytical equipment manufacturers
- Quality assurance equipment manufacturers
- research and testing laboratories
- packaging equipment manufacturers
- packaging material suppliers and manufacturers
- pharmaceutical publishers
- laboratories & costing materials
- pharmaceutical lab floorings
- pharmaceutical furniture manufacturers
- pharmaceutical row materials
- water treatment equipment manufacturers
- water treatment chemical suppliers
- HVAC equipment manufactures
- clean room equipment manufacturers
- pharma label printers
- material handling equipment manufacturers
- storage and tracking system manufacturers
- pharma software and hardware
- cleaning chemical manufacturers
- compressor manufacturers
- standby power generation
- generators and power management system
- instrumentation and control systems
- air filters manufacturers
- instrumentation and water proofing
- pharma consultants
- pharma building designers and contractors
- waste treatment equipments and manufactures
- pharma coverall, shoes & wearable manufacturers
- explosion proof electrical fittings
- lighting and switching equipment
- environmental control and monitoring equipment
Event details

<table>
<thead>
<tr>
<th>Frequency</th>
<th>Biannual</th>
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<tbody>
<tr>
<td>Exhibition date &amp; venue</td>
<td>27-29 Feb, 2020</td>
</tr>
<tr>
<td>Syria</td>
<td>Damascus – Fair grounds</td>
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<tr>
<td>Exhibition date &amp; venue</td>
<td>16-18 April ,2020</td>
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<tr>
<td>Tunisia</td>
<td></td>
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<tr>
<td>Time</td>
<td>9:00 AM - 7:00 PM</td>
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<tr>
<td>Exhibition area</td>
<td>7000 (Sq.mt)</td>
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<tr>
<td>Damascus</td>
<td></td>
</tr>
<tr>
<td>Exhibition area</td>
<td>5000 (Sq.mt)</td>
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<tr>
<td>Tunisia</td>
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<tr>
<td>No. of participating Countries expected</td>
<td>More than 28</td>
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Tariff

<table>
<thead>
<tr>
<th>SHELL Scheme</th>
<th>Min (9 Sq.mt) 350$</th>
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<tbody>
<tr>
<td>Bare space</td>
<td>Min (18 Sq.mt) 300 $</td>
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Note: Free tax

Contact:

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